

Senate Commerce Committee Nominee Questionnaire, 119th Congress

Instructions for the nominees: The Senate Committee on Commerce, Science, and Transportation (the "Committee") requests that you provide typed answers to each of the following questions. Do not leave any questions blank. Type "None" or "Not Applicable" if a question does not apply to you. Begin each section (*i.e.*, "A", "B", etc.) on a new sheet of paper. Electronically submit your completed questionnaire to the Committee in PDF format and ensure that sections A through E of the completed questionnaire are in a text searchable format and that any hyperlinks are active and can be clicked. Section F may be scanned for electronic submission and need not be searchable.

Incomplete questionnaires may delay the nomination process.

A. BIOGRAPHICAL INFORMATION AND QUALIFICATIONS

1. Name (Include any former names or nicknames used): **Steven Harold Haines**
2. Position to which nominated: **Assistant Secretary of Commerce for Industry and Analysis**
3. Date of Nomination: **September 3, 2025**
4. Address (List current place of residence and office addresses): [REDACTED]

[REDACTED]

[REDACTED]

5. Date and Place of Birth: [REDACTED]
6. Provide the name, position, and place of employment for your spouse (if married) or domestic partner, and the names and ages of your children (including stepchildren and children by a previous marriage).

Erica Haines, Client Advisor, Oak Rose Group

[REDACTED]

7. List all college and graduate schools attended, whether or not you were granted a degree by the institution. Provide the name of the institution, the dates attended, the degree received, and the date of the degree.

University of Nevada, Reno, 2006-2009, BA International Affairs, May 2009

National Taiwan Normal University, 2007, Study Abroad

Southwest University for Nationalities, 2007-2009, Study Abroad

George Washington University, 2017-2019, MA Asian Studies, May 2019

8. List all post-undergraduate employment, including the job title, name of employer, and inclusive dates of employment, and highlight all management-level jobs held and any non-managerial jobs that relate to the position for which you are nominated.

U.S. Department of Commerce, Bureau of Industry and Security, Senior Advisor, Sept. 2025-Present

U.S. Department of Commerce, International Trade Administration, Senior Advisor, April 2025-Sept. 2025

U.S. Department of State, Member Policy Planning Staff, Jan. 2025-April 2025

Office of Senator Bill Hagerty, Brookings LEGIS Fellow, Jan. 2023-Jan. 2025

Black Walnut Brewery, Bartender, April 2023-November 2024.

U.S. Department of State, Foreign Affairs Officer, Mar. 2020-Jan. 2023

U.S. Department of Commerce, Bureau of Industry and Security, Export Analyst Nov. 2021-Feb. 2022 (Detail from State)

U.S. Department of Defense, Country Director for China, Jan. 2021-July 2021

U.Group (Now IntelliBridge, LLC), Senior China Research Analyst, Dec. 2019-Mar. 2020

Ernst & Young, LLC, Associate, Oct. 2018 – Dec. 2019

Panton, Inc., Director of Business Development, Feb. 2016-Aug 2018

Ruelco, Inc., International Business Development Manager, Sept. 2009 – Feb. 2016

9. Attach a copy of your resume. **Attached.**

10. List any advisory, consultative, honorary, or other part-time service or positions with Federal, State, or local governments, other than those listed above after 18 years of age.

None.

11. List all positions held as an officer, director, trustee, partner, proprietor, agent, representative, or consultant of any corporation, company, firm, partnership, or other business, enterprise, educational, or other institution.

None.

12. List all memberships you have had after 18 years of age or currently hold with any civic, social, charitable, educational, political, professional, fraternal, benevolent or religiously affiliated organization, private club, or other membership organization (You do not have to list your religious affiliation or membership in a religious house of worship or institution). Include dates of membership and any positions you have held with any organization. Please note whether any such club or organization restricts membership on the basis of sex, race, color, religion, national origin, age, or disability.

Council on Foreign Relations, 2022 – 2027

Alexander Hamilton Society, 2021

Foundation for Defense of Democracies, 2021

The Heritage Foundation, 2020

Sigma Phi Epsilon 2006-2009 (male only)

13. Have you ever been a candidate for and/or held a public office (elected, non-elected, or appointed)? If so, indicate whether any campaign has any outstanding debt, the amount, and whether you are personally liable for that debt.

No.

14. List all memberships and offices held with and services rendered to, whether compensated or not, any political party or election committee within the past

ten years. If you have held a paid position or served in a formal or official advisory position (whether compensated or not) in a political campaign within the past ten years, identify the particulars of the campaign, including the candidate, year of the campaign, and your title and responsibilities.

None.

15. Itemize all political contributions to any individual, campaign organization, political party, political action committee, or similar entity of \$200 or more for the past ten years.

None.

16. List all scholarships, fellowships, honorary degrees, honorary society memberships, military medals, and any other special recognition for outstanding service or achievements.

Superior Honor Award, U.S. Department of State, 2021 & 2023

Council on Foreign Relations, Term Member, 2022 – 2027

Alexander Hamilton Society Security and Strategy Seminar Fellow, 2021

Foundation for Defense of Democracies National Security Fellows Program Fellow, 2021

Young Professional in Foreign Policy U.S.-China Futures Project Participant, 2020

The Heritage Foundation George C. Marshall Fellowship, 2020

Presidential Management Fellow (PMF) Finalist, 2019

William Johnson Outstanding Graduate Student Award in Asian Studies, 2019

Scottish Rite Graduate Endowment Fellowship, 2018 – 2019

National Security Education Program (NSEP) David L. Boren Fellowship Recipient, 2018 (Declined)

Foreign Language Area Studies (FLAS) Fellowship – Mandarin Chinese, 2017 – 2018

Foreign Language Area Studies (FLAS) Fellowship – Mandarin Chinese, 2018 – 2019

Freeman-ASIA Scholarship, 2008 – 2009

University Studies Abroad Consortium (USAC)/International Affairs Scholarship, 2009

UNR-NTNU Intensive Chinese Language Study Scholarship, 2007

17. List all books, articles, columns, letters to the editor, Internet blog postings, or other publications you have authored, individually or with others. Include a link to each publication when possible. If a link is not available, provide a digital copy of the publication when available.

None.

18. List all speeches, panel discussions, and presentations (e.g., PowerPoint) that you have given on topics relevant to the position for which you have been nominated. Include a link to each publication when possible. If a link is not available, provide a digital copy of the speech or presentation when available.

None.

19. List all public statements you have made during the past ten years, including statements in news articles and radio and podcasts and television appearances, which are on topics relevant to the position for which you have been nominated, including dates. Include a link to each statement when possible. If a link is not available, provide a digital copy of the statement when available.

None.

20. List all digital platforms (including social media and other digital content sites) on which you currently or have formerly operated an account, regardless of whether or not the account was held in your name or an alias. Include the full name of an "alias" or "handle", including the complete URL and username with hyperlinks, you have used on each of the named platforms. Indicate whether the account is active, deleted, or dormant. Include a link to each account if possible.

<https://www.linkedin.com/in/stevenhaines2/> (active)

<https://x.com/stevenhaines> (active)

21. Please identify each instance in which you have testified orally or in writing before Congress in a governmental or non-governmental capacity and specify the date, committee, and subject matter of each testimony.

Not Applicable.

22. Given the current mission, major programs, and major operational objectives of the department/agency/commission/corporation to which you have been nominated, what in your background or employment experience do you believe affirmatively qualifies you for appointment to the position for which you have been nominated, and why do you wish to serve in that position?

I have served in policymaking and operational roles at the Department of Commerce, Department of State and the U.S. Senate that are directly relevant to issues within the purview of the International Trade

Administration. Prior to my nomination, I performed the duties of the Assistant Secretary of Commerce for Industry and Analysis (I&A) for six months. During this time, I became intimately involved in the policies and portfolios that are housed under I&A as a business unit, in addition to the administrative, personnel, and budgetary engines that make I&A run. Previous relevant experience includes directly supporting U.S.-manufactured oil and gas equipment exports internationally, conducting U.S. industry competitive analysis for U.S. government agencies, and directly leading interagency policy initiatives for multiple U.S. agencies.

23. What do you believe are your responsibilities, if confirmed, to ensure that the department/agency/commission/corporation has proper management and accounting controls, and what experience do you have in managing a large organization?

While performing the Duties of the Assistant Secretary, I personally reviewed, approved, or denied every financial and personnel decision within I&A. I&A's budget team is outstanding and supported me in this effort. Additionally, I ensured that key leadership roles, including the six Deputy Assistant Secretaries in I&A, and the office directors and team leads in all 23 offices within I&A were filled and focused on administration and departmental priorities. My responsibilities, if confirmed, will be to ensure that tax dollars are focused on actual policy priorities that will provide a return on investment for the American people.

24. What do you believe to be the top three challenges facing the department/agency/commission/corporation, and why?

1) Rebalancing global trade: For the past several decades, America has exported its industries, businesses, and jobs overseas for lower costs and bigger margins at the expense of the American people. Restoring our industrial base is an immense challenge and will take coordinated, intentional policy, drive and focus.

2) Modernization: The Department of Commerce's infrastructure, technology, and workforce need to be brought into the 21st century. Centralized management of IT systems through multiple, redundant contracts hamper progress. Modernizing the Department in these areas

will require hard decisions, prioritization, and coordination with Congress, OMB, and others.

3) Implementing Policy Objectives: The President and Secretary have set ambitious policy goals that I&A is directly responsible for implementing, including onshoring and revitalizing U.S. manufacturing, securing critical mineral supply chains, and ensuring that key events like the FIFA World Cup and the 2028 Olympics are a success. If confirmed, focusing the resources within I&A to achieve these objectives will be a tremendous challenge, but one that the team is up for, and one that I am ready to lead, if confirmed.

B. POTENTIAL CONFLICTS OF INTEREST

1. Describe all financial arrangements, deferred compensation agreements, and other continuing dealings with business associates, clients, or customers. Please include information related to retirement accounts, such as a 401(k) or pension plan.

Thrift Savings Plan (TSP)

2. Do you have any commitments or agreements, formal or informal, to maintain employment, affiliation, or practice with any business, association, or other organization during your appointment? If so, please explain.

No.

3. Indicate any investments, obligations, liabilities, or other relationships which could involve potential conflicts of interest in the position to which you have been nominated. Explain how you will resolve each potential conflict of interest.

None.

4. Describe any business relationship, dealing, or financial transaction which you have had during the last ten years, whether for yourself, on behalf of a client, or acting as an agent, that could in any way constitute or result in a possible conflict of interest in the position to which you have been nominated. Explain how you will resolve each potential conflict of interest.

None.

5. Identify any other potential conflicts of interest and explain how you will resolve each potential conflict of interest.

Not Applicable.

6. Describe any activity during the past ten years, including the names of clients represented, in which you have been engaged for the purpose of directly or indirectly influencing the passage, defeat, or modification of any legislation or affecting the administration and execution of law or public policy.

None.

C. LEGAL MATTERS

1. Have you ever been disciplined or cited for a breach of ethics, professional misconduct, or retaliation by, or been the subject of a complaint to, any court, administrative agency, the Office of Special Counsel, an Inspector General, professional association, disciplinary committee, or other professional group?
If yes:

- a. Provide the name of the court, agency, association, committee, or group;
- b. Provide the date the citation, disciplinary action, complaint, or personnel action was issued or initiated;
- c. Describe the citation, disciplinary action, complaint, or personnel action;
- d. Provide the results of the citation, disciplinary action, complaint, or personnel action.

No.

2. Have you ever been investigated, arrested, charged, or held by any Federal, State, or other law enforcement authority of any Federal, State, county, municipal, or foreign government entity, other than for a minor traffic offense?
If so, please explain.

No.

3. Have you or any business or nonprofit of which you are or were an officer ever been involved as a party in an administrative agency proceeding, criminal proceeding, or civil litigation? If so, please explain.

No.

4. Have you ever been convicted (including pleas of guilty or *nolo contendere*) of any criminal violation other than a minor traffic offense? If so, please explain.

No.

5. Have you ever been accused, formally or informally, of sexual assault, sexual harassment, or discrimination on the basis of sex, race, religion, or any other basis? If so, please explain.

No.

6. Please advise the Committee of any additional information, favorable or unfavorable, which you feel should be disclosed in connection with your nomination.

None.

D. RELATIONSHIP WITH COMMITTEE

1. Will you ensure that your department/agency/commission/corporation complies with deadlines for information set by congressional committees, and that your department/agency/commission/corporation endeavors to timely comply with requests for information from individual Members of Congress, including requests from members in the minority?

Yes.

2. Will you ensure that your department/agency/commission/corporation does whatever it can to protect congressional witnesses and whistleblowers from reprisal for their testimony and disclosures?

Yes.

3. Will you cooperate in providing the Committee with requested witnesses, including technical experts and career employees, with firsthand knowledge of matters of interest to the Committee?

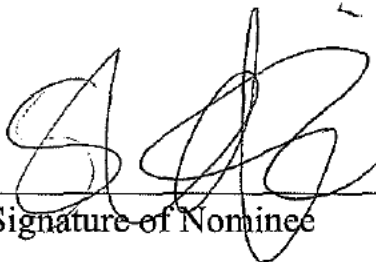
Yes.

4. Are you willing to appear and testify before any duly constituted committee of the Congress on such occasions as you may be reasonably requested to do so?

Yes.

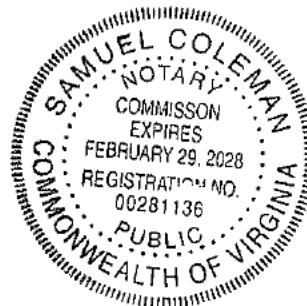
F. AFFIDAVIT

STEVEN HAINES being duly sworn, hereby states that he/she has read and signed the foregoing Statement on Biographical and Financial Information and that the information provided therein is, to the best of his/her knowledge, current, accurate, and complete.


Signature of Nominee

Subscribed and sworn before me this 13th day of 11th, 2025.


Notary Public



STEVEN H. HAINES

Work Experience:

U.S. Department of Commerce – Washington, D.C.
Senior Advisor | Bureau of Industry and Security

Sept. 2025 – Present

U.S. Department of Commerce – Washington, D.C.
Senior Advisor | Performing the Duties of the Assistant Secretary for Industry and Analysis

April 2025 – Sept. 2025

- Manage six deputy assistant secretaries and 200 staff across 23 offices
- Lead the Department of Commerce in Committee on Foreign Investment in the United States work

U.S. Department of State – Washington, D.C.
Member, Policy Planning Staff (S/P)

Jan. 2025 – April 2025

- Support the Policy Planning Director on policy related to the Indo-Pacific and Political-Military Affairs including foreign military sales and financing

United States Senate – Office of U.S. Senator Bill Hagerty (R-TN)
Brookings LEGIS Fellow, National Security Team (detail from State)

Jan. 2023 – Jan. 2025

- Support the Senator's China-focused priorities related to his Senate Foreign Relations Committee (SFRC), Senate Banking Committee, and Senate Appropriations Committee assignments
- Assist the Senator's legislative efforts regarding arms export licensing issues—ITAR and ERC

U.S. Department of State – Washington, D.C.
Foreign Affairs Officer, Office of China Affairs (EAP/China), TS/SCI Clearance

Mar. 2020 – Jan. 2023

- Manage the China bilateral engagements, political-military affairs, and Taiwan portfolios
- Represent the State Department in interagency meetings
- Draft clear, succinct, organized briefing materials and visual presentations for senior State Department officials, including the Secretary of State
- Deliver clear and convincing oral briefs to senior stakeholders, including the Secretary of State
- Identify problems, determined accuracy and relevance of information, and use sound judgement to evaluate, formulate generate U.S. policy toward China and make recommendations on mission-critical issues
- Solve policy problems through formulating unclassified and classified research in English and Mandarin to fill policy gaps and drive effective policy decisions

U.S. Department of Commerce – Bureau of Industry and Security (BIS)
China Analyst, Strategic Intelligence Division – Office of Export Enforcement (detail from State)

Nov. 2021 – Feb. 2022

- Produced bona fides information reports on Chinese entities receiving U.S.-origin exports
- Conducted open-source research of Chinese entities involved in hypersonic weapon R&D for Entity List consideration
- Reviewed End-User Review Committee recommendation to determine accuracy of information

U.S. Department of Defense – The Pentagon
Country Director for China, Office of the Deputy Assistant Secretary of Defense for China (detail from State)

Jan. 2021 – July 2021

- Support all U.S.-China military-to-military engagements between the United States and the People's Liberation Army
- Represent the Department of Defense in interagency meetings
- Draft clear, succinct, organized briefing materials and visual presentations for senior Defense Department officials, including the Secretary of Defense
- Deliver clear and convincing oral briefs by considering the audience and nature of the information

U.Group (Now IntelliBridge, LLC) – Arlington, VA
Senior China Research Analyst, Corporate Economic Threat Intelligence (CETI) – Insider Threat

Dec. 2019 – Mar. 2020

- Targeted, researched, and analyzed Chinese economic aggression campaigns and its Military-Civil Fusion strategy to include foreign direct investment through Mandarin open-source materials under time-intensive, high-pressure deadlines for Fortune 50 clients
- Produced analytical products and technical material, including inside threat estimates related to Chinese geopolitical, cyber security, financial, and transnational events and threats and their corresponding impacts in a clear, succinct, organized manner

STEVEN H. HAINES

Ernst & Young, LLC – McLean, VA

Oct. 2018 – Dec. 2019

Associate, China Center for Excellence – Transaction Advisory Services

- Researched, analyzed, and translated Chinese open-source materials under time-intensive, high-pressure deadlines
- Produced high-level assessments of Chinese activities in emerging technologies and their impact on PRC and U.S. industrial bases and U.S. national security for EY senior executives and U.S. federal government clients
- Drafted briefing material for EY's Global Chairman & CEO on Chinese activities in industries of interest and China's Military-Civil Fusion strategy

Panton, Inc. – Houston, TX

Feb. 2016 – Aug 2018

Director, Business Development

- Led six-member business development team of people from diverse backgrounds and individual situations
- Made clear and convincing oral presentations of cloud-based products and services by considering the audience and information
- Navigated complexity and ambiguity to changing circumstances and unexpected events in a Chinese-owned start-up environment

Ruelco, Inc. – China, Singapore, Houston

Sept. 2009 – Feb. 2016

International Business Development Manager | General Manager, Chengdu and Singapore Representative Offices

- Established and managed representative offices in China and Singapore in a high quality, timely, and cost-effective manner
- Spearheaded market entry and business development efforts throughout the Indo-Pacific and the Middle East
- Registered company and products with global state-owned oil and gas companies by persevering in face of bureaucratic and administratively corrupt challenges
- Used sound judgement to deliver actionable solutions and recommendations through written weekly financial and market reports to company executives
- Managed and accounted for all foreign and domestic bank accounts and tax filings within China and Singapore in an honest, fair, and ethical manner
- Obtained the adaptability, interpersonal skills, and language skills necessary to successfully conduct business in multi-cultural, multi-lingual, diverse environments
- Made clear and convincing oral presentations in Mandarin and English to individuals and groups about products and services
- Translated company website and marketing materials from English to Mandarin

Education:

The George Washington University – Washington, D.C.

May 2019

Master of Arts in Asian Studies

Relevant Coursework, Licenses and Certifications:

Course Work: Politics of China I; Quantitative Analysis; Modern Chinese Reading I; Modern Chinese Reading II; Political Economy of Industrializing Asia; International Politics of East Asia; Taiwan: Domestic Development & Foreign Policy; Asia: History, Memory, Violence; Writing for International Affairs; U.S. Foreign Policy in a Global Era; Fundamentals of Intelligence; Alternative Analysis: Red Team; The Chinese Military; Formal Briefing; Capstone Project: Chinese Digital Infrastructure Investment in Thailand

University of Nevada, Reno – Reno, NV

May 2009

Bachelor of Arts in International Affairs

Relevant Coursework, Licenses and Certifications:

Course Work: Mandarin Chinese (43 credits), Chinese Economy, Political Systems of China, China and Its Culture, Chinese Comparative Politics, Advanced Chinese History, Macroeconomics, Microeconomics, Global Politics, History of East Asia I, History of East Asia II (*Two-year study abroad in Chengdu, China and Taipei, Taiwan*) 05/2007 – 05/2009

Language Skills:

Language

Mandarin Chinese
Sichuanese Chinese

Spoken

Advanced
Intermediate

Written

Advanced
Intermediate

Read

Advanced
Intermediate

STEVEN H. HAINES

Awards:

Superior Honor Award, U.S. Department of State, 2023
Council on Foreign Relations, Term Member, 2022 – 2027
Superior Honor Award, U.S. Department of State, 2021
Alexander Hamilton Society Security and Strategy Seminar Fellow, 2021
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