#### A. BIOGRAPHICAL INFORMATION AND QUALIFICATIONS

#### 1. Name (Include any former names or nicknames used):

Jeffrey James DeWit "Jeff"

#### 2. Position to which nominated:

Chief Financial Officer (CFO) of the National Aeronautics and Space Administration (NASA)

#### 3. Date of Nomination:

December 1, 2017

#### 4. Address (List current place of residence and office addresses):



Office of the State Treasurer 1700 W. Washington St - 1st Floor Phoenix, AZ 85007

#### 5. Date and Place of Birth:

December 21, 1972 Garden Grove, CA

6. Provide the name, position, and place of employment for your spouse (if married) and the names and ages of your children (including stepchildren and children by a previous marriage).

Spouse Marina A DeWit, Operations Manager, Bellavita Partners LLC

Children

7. List all college and graduate degrees. Provide year and school attended.

MBA - Master of Business Administration, with Honors (4.0 GPA) University of Arizona - Tucson, Arizona

B.S. Business Administration, Concentrations: Finance and Marketing University of Southern California (USC) - Los Angeles, CA

Associate of Arts - Business and Accounting Saddleback College, Mission Viejo, CA

8. List all post-undergraduate employment, and highlight all management-level jobs held and any non-managerial jobs that relate to the position for which you are nominated.

2015 - Presen	nt, State of Arizona, State Treasurer
	nt, Bellavita Capital/Bellavita Partners, Sr. Partner
1999 - 2013	ECHOtrade, President and Chief Executive Officer
1998 - 1999	Bright Trading, Proprietary Equities Trader
1997 - 1998	TransMarket Group (TMG), Market Maker, Full
	Member of Chicago Board of Trade (CBOT)
1995 - 1997	Singer-Wenger Trading (SMW), Market Maker, Full
	Member of Chicago Mercantile Exchange (CME)
1994 - 1995	Sutro & Co., Investment Consultant
1992 - 1994	Smith Barney Shearson, Financial Consultant
	•

#### 9. Attach a copy of your resume.

See attached resume.

- 10. List any advisory, consultative, honorary, or other part-time service or positions with Federal, State, or local governments, other than those listed above, within the last ten years.
  - 2015 Present, Chairman, State of Arizona Board of Investment
  - 2015 Present, Chairman, State of Arizona Loan Commission
  - 2015 Present, Member, Financial Advisory Committee to the Arizona Joint Legislative Budget Committee
  - 2015 Present, Member, Arizona State Land Selection Board

2015 - Present,	Member, Arizona Family College Savings Program		
	Oversight Committee		
2015 - 2017	Chairman, State of Arizona Debt Oversight		
	Commission		
(Positions above held ex officio as State Treasurer, State of Arizona)			

11. List all positions held as an officer, director, trustee, partner, proprietor, agent, representative, or consultant of any corporation, company, firm, partnership, or other business, enterprise, educational, or other institution within the last ten years.

2016 - 2017	Member, National Association of State Treasurers
	Foundation Board
2016	President, Western State Treasurers Association
2016	Member, National Association of State Treasurers
	Executive Committee
2011 - 2014	President, Plaza Del Lago Professional Owners'
	Association
1999 - 2013	Chairman, ECHOtrade Corporate Board of Directors

- 12.Please list each membership you have had during the past ten years or currently hold with any civic, social, charitable, educational, political, professional, fraternal, benevolent or religious organization, private club, or other membership organization. Include dates of membership and any positions you have held with any organization. Please note whether any such club or organization restricts membership on the basis of sex, race, color, religion, national origin, age, or handicap.
  - 2016 Present, National Association of Corporate Directors (NACD)
  - 2015 Present, National Association of State Treasurers (NAST), Member & Executive Board Member (2017)
  - 2015 Present, State Financial Officers Foundation (SFOF), Member
  - 2013 Present, Arrowhead Republican Women, Associate Member
  - 2008 Present, National Rifle Association, Endowment Member
  - 2002 Present, American Automobile Association (AAA), Member

### 13. Have you ever been a candidate for and/or held a public office (elected, non-elected, or appointed)? If so, indicate whether any

# campaign has any outstanding debt, the amount, and whether you are personally liable for that debt.

Elected in 2014 as State Treasurer of Arizona, for the four year term beginning January 5, 2015. There is \$242,814.86 of debt outstanding, all being money I loaned to my campaign and owed to me personally.

Also was elected as a Precinct Committeeman for the AZGOP in 2012, 2014, & 2016. No debt was incurred with those elections.

# 14. Itemize all political contributions to any individual, campaign organization, political party, political action committee, or similar entity of \$500 or more for the past ten years. Also list all offices you have held with, and services rendered to, a state or national political party or election committee during the same period.

<u>Date</u>	Payable To	Amount		
1/31/2018	Lovas for Congress	\$1,500		
10/13/2017	Arizona Federation of Republican Women	\$1,000		
4/23/2016	Committee Opposing Proposition 123	\$1,436		
10/15/2014	Jill Norgaard 2014	\$750		
10/5/2014	Friends of Winning Women	\$500		
5/22/2014	McSally for Congress	\$1,000		
5/1/2014	AZGOP	\$2,000		
3/15/2014	Cmte to Re-elect Trent Franks to Congress	\$500		
2/21/2014	Cmte to Re-elect Trent Franks to Congress	\$1,500		
6/24/2014	WendyRogers.org	\$2,600		
3/28/2013	WendyRogers.org	\$2,600		
10/25/2012	McSally for Congress	\$1,000		
5/29/2012	Cmte to Re-elect Trent Franks to Congress	\$1,000		
4/25/2012	Grantham for Congress	\$1,000		
1/12/2012	AZGOP	\$500		
5/27/2009	Friends of John McCain	\$4,800		
5/27/2009	Cmte to Re-elect Trent Franks to Congress	\$1,000		
2/26/2008	John McCain 2008	\$2,300		
2016, CFO & COO of Donald J. Trump for President, Inc.				
2016, Arizona Chairman, Donald J. Trump for President, Inc.				
2012 - Present, Precinct and State Committeeman for AZGOP				

# 15. List all scholarships, fellowships, honorary degrees, honorary society memberships, military medals, and any other special recognition for outstanding service or achievements.

Board Leadership Fellow - National Association of Corporate Directors (NACD), 2015 - Present National Institute of Public Finance (NIPF) Certificate in Public Treasury Management, Concentration: Executive Treasury Management - Pepperdine University, Graziadio School of Business and Management, Malibu, CA, 2017 National Institute of Public Finance (NIPF) Certificate in Public Treasury Management, Concentration: Investments & Pensions - Pepperdine University, Graziadio School of Business and Management, Malibu, CA, 2015 Member, Beta Gamma Sigma (BGS) Int'l Business Honor Society Member, Golden Key International Honour Society 2nd Place, United States Academic Decathlon, 1990 1st Place, California Academic Decathlon, 1990 1st Place, Orange County (CA) Academic Decathlon, 1990 1st Place, Orange County (CA) Academic Decathlon, 1988 1st Place, Orange County (CA) Academic Decathlon, 1987

16.Please list each book, article, column, or publication you have authored, individually or with others. Also list any speeches that you have given on topics relevant to the position for which you have been nominated. Do not attach copies of these publications unless otherwise instructed.

<u>Date</u> 1/9/18	<u>Event</u> Opal Group, "Public Funds Summit," Panel Speaker; Hyatt Regency Scottsdale, Scottsdale, Arizona
12/7/2017	Markets Group, "California Institutional Forum," Panel Speaker; Marriott, Napa Valley, California
6/26/2017	National Association of Securities Professionals (NASP), "Annual Pension & Financial Services Conference," Keynote Speaker; Biltmore, Los Angeles, California
4/12/2017	Visa & NFIB, "Small Business Economic Roadshow,"

Panel Moderator; Pointe Hilton Squaw Peak, Phoenix, Arizona

- 2/21/2017 SWFI Institutional Investor, "Sovereign Wealth Fund Forum," Keynote Speaker; The Westin Kierland Resort, Scottsdale, Arizona
- 1/26/2017 Transportation, Elevator, and Grain Merchants (TEGMA), "Annual Meeting," Speaker: The Westin Kierland Resort & Spa, Scottsdale, Arizona
- 1/9/2017 Opal Group, "Public Funds Summit," Panel Speaker; Fairmont Scottsdale Princess, Scottsdale, Arizona
- 4/19/2016 Native American Finance Officers Association (NAFOA), "Annual Meeting," Panel Speaker; Wild Horse Pass, Phoenix, Arizona
- 2/11/2016 SWFI Institutional Investor, "Sovereign Wealth Fund Forum," Keynote Speaker; the Phoenician, Phoenix, Arizona
- 1/20/2016 Association of Government Accountants (AGA),"Southern Arizona Chapter Meeting," Speaker; Pima Community College, Tucson, Arizona
- 1/13/2016 Opal Group, "Public Funds Summit," Panel Speaker; Fairmont Scottsdale Princess, Scottsdale, Arizona
- 11/17/2015 Arizona Association of Counties, "Annual Meeting," Keynote Speaker; Sheraton Crescent, Phoenix, Arizona
- 10/29/2015 Markets Group, "Southwest Institutional Forum," Speaker; Scottsdale Resort & Conference Center, Scottsdale, Arizona
- 9/25/2015 Association of Financial Professionals, "Annual Summit," Keynote Speaker; Desert Willow Conference Center, Phoenix, Arizona

- 7/18/2015 Arizona Association of School Business Officials, "Annual Conference," Speaker; JW Marriott Resort, Tucson, Arizona
- 4/17/2015 Association of Government Accountants, "Annual Conference," Speaker; Rio Salado College, Tempe, Arizona
- 17.Please identify each instance in which you have testified orally or in writing before Congress in a governmental or non-governmental capacity and specify the date and subject matter of each testimony.

None.

18. Given the current mission, major programs, and major operational objectives of the department/agency to which you have been nominated, what in your background or employment experience do you believe affirmatively qualifies you for appointment to the position for which you have been nominated, and why do you wish to serve in that position?

As Treasurer of the State of Arizona, I have built a successful track record of managing more than \$13 Billion in state investments as well as overseeing more than \$30 Billion a year of inflows and outflows, all with a staff of 30 people. During my tenure, the Treasurer's office has received annual clean audits while investment performance has been near the top nationwide. Some of the press releases of the last few years (available at AZTreasury.gov/news) are titled:

- "State Treasurer Jeff DeWit announces highest rating for Government Investment Fund." (09/26/2017)
- "\$366.3 Million of Funds distributed by Treasurer's office as all-time records reached for Arizona Endowment Fund." (08/03/2017)
- "Arizona Endowment Investments managed by State Treasurer's office sets new all-time record of \$5.57 Billion." (05/25/2017)

• "Arizona Endowment Investments managed by State Treasurer's office outperformed most endowments and pension funds in the United States." (12/08/2016)

I have a more than 20-year successful track record in the private financial sector, and when given the opportunity to serve Arizona, have shown that I have been able to use that experience to positively impact and lead a government agency.

In the private sector I founded and ran ECHOtrade as its President and CEO, growing it from 12 individuals to more than 500 exchange member proprietary traders executing on NYSE and NASDAQ exchanges over a billion shares a month combined, one of the largest firms of its kind.

As Treasurer of Arizona, my success for taxpayers has also enabled me to learn the ins and outs of running a government agency. In my role I manage investments for three main groups: the beneficiaries of the State Land Trust, over 200 Local Governments and Political Subdivisions of the State, and for the State of Arizona and its respective agencies. I have been humbled and honored to serve as Arizona's Chief Banker and Investment Officer.

These experiences and my skill set will allow me to be an effective and efficient CFO for NASA, helping propel the agency further in its mission. As the son of a pilot who grew up around airplanes and aviation, I very much look forward to working hard on behalf of the great team at NASA.

#### 19. What do you believe are your responsibilities, if confirmed, to ensure that the department/agency has proper management and accounting controls, and what experience do you have in managing a large organization?

The National Aeronautics and Space Act of 1958 (the "Space Act"), which created NASA broadly defined the direction and reason of the independent agency as carrying out scientific discovery for research into flight within and outside the Earth's atmosphere. NASA's enduring purpose is aligned to four major strategic focuses: Discover, Explore, Develop, and Enable. From expanding the human experience and knowledge, exploring other worlds, and advancing new technologies, NASA serves the American public and opens countless opportunities for the future.

My responsibility will be to deliver this mandate through day-to-day fiscal accountability, oversight and leadership. I will be working closely with the Agency head to evaluate and report on internal controls and financial systems, as per the Federal Managers Financial Integrity Act and Federal Financial Management Improvement Act. External reviewers such as GAO have already made recommendations for improvements, my job will be to implement those as well as conduct internal process reviews to find other ways to improve operational efficiency and effectiveness along with external partnership development and compliance.

As discussed in the previous question I believe that my financial and administrative management experience and success gained over more than twenty years in both the private and public executive leadership roles will enable me to fulfill these responsibilities.

## 20. What do you believe to be the top three challenges facing the department/agency, and why?

As it relates to the financial department at NASA, I view the top three issues as:

- GAO has raised concerns through its High Risk List report that NASA's acquisition management needs continued improvement and more rigorous adoption of GAO's best practices specifically with cost and scheduling estimating and earned value management (EVM), while praising NASA's efforts to give better insight into those acquisition projects. GAO has also reported that several of NASA's highest cost projects are entering the development phase where most of the growth in cost is incurred;
- NASA's Office of Inspector General has published a list of top management and performance challenges confronting NASA, and they report budget instability as a critical challenge and risk to NASA's culture of performance-based management. My

good working relationship with the current administration combined with my record of operational efficiency should lend itself well to minimizing this issue.

 Separating politics from the mission at hand is crucial to maintaining and developing NASA's complex partnerships around the world. NASA has over 750 agreements with more than 120 countries. International cooperation has played a big role in NASA's missions, with over two-thirds of the science missions having foreign partners, such as the relationship with India which allowed two payloads to fly on an Indian spacecraft. NASA interfaces with the many U.S. companies as well as other agencies such as the State Department, the Department of Commerce, Department of Defense, Department of Transportation, and Department of the Interior. Nurturing these partnerships is important each and every day, and will be crucial to the next phase of human space exploration.

In all three cases, my strong financial organization leadership skills are perfectly suited to guide NASA through these challenges.

#### **B. POTENTIAL CONFLICTS OF INTEREST**

1. Describe all financial arrangements, deferred compensation agreements, and other continuing dealings with business associates, clients, or customers. Please include information related to retirement accounts.

I have an Individual Retirement Account (IRA) and participate in 401(k) Plan through my position as Treasurer of Arizona.

2. Do you have any commitments or agreements, formal or informal, to maintain employment, affiliation, or practice with any business, association or other organization during your appointment? If so, please explain.

In consonance with the terms of my ethics agreement of December 2, 2018, I plan to continue my association with Revasser Ventures LLC, Bellavita Partners LLC, Bellavita Capital LLC, Thunderbird Landing,

LLC and BVP Arrowhead LLC as a non-managing member of these entities from which I will only receive passive income.

3. Indicate any investments, obligations, liabilities, or other relationships which could involve potential conflicts of interest in the position to which you have been nominated.

None.

4. Describe any business relationship, dealing, or financial transaction which you have had during the last ten years, whether for yourself, on behalf of a client, or acting as an agent, that could in any way constitute or result in a possible conflict of interest in the position to which you have been nominated.

None.

5. Describe any activity during the past ten years in which you have been engaged for the purpose of directly or indirectly influencing the passage, defeat, or modification of any legislation or affecting the administration and execution of law or public policy.

In 2015-2016 I was a leading opponent of an Arizona ballot measure known as Proposition 123, which increased distributions from the roughly \$6 Billion Permanent Land Endowment Trust Fund that benefits public schools, of which I am the Trustee through my job as State Treasurer of Arizona. The Trust Fund was established by Congress at Arizona's statehood, and is a pool of money from sale of trust land given to the state by Congress intended to grow for the benefit of educating Arizona schoolchildren forever. My opposition was based on legal opinion that the measure violated the terms of Arizona's agreement to become a state in 1912 and the 1998 Congressional amendments that required Arizona to only spend the interest and not principal from the fund and to protect the fund from inflation. Proponents of the measure spent more than \$6 million, versus under \$20 thousand against it, and it passed by less than a percentage point. 6. Explain how you will resolve any potential conflict of interest, including any that may be disclosed by your responses to the above items.

I do not anticipate any conflicts of interest, but will consult and follow the guidance of the Office of Government Ethics and NASA Legal Counsel.

#### **C. LEGAL MATTERS**

1. Have you ever been disciplined or cited for a breach of ethics, professional misconduct, or retaliation by, or been the subject of a complaint to, any court, administrative agency, the Office of Special Counsel, professional association, disciplinary committee, or other professional group?

No.

2. Have you ever been investigated, arrested, charged, or held by any Federal, State, or other law enforcement authority of any Federal, State, county, or municipal entity, other than for a minor traffic offense? If so, please explain.

No.

3. Have you or any business or nonprofit of which you are or were an officer ever been involved as a party in an administrative agency proceeding, criminal proceeding, or civil litigation? If so, please explain.

In 2013 Bellavita Partners was the plaintiff in a civil lawsuit regarding an easement access issue at a commercial property (Bellavita v. Arrowhead). The litigation was successfully resolved when the defendant agreed to an out of court settlement granting the easement access.



In 2014 (I left as CEO of ECHOtrade in 2013 to run for office), the firm agreed to a settlement with the Chicago Stock Exchange in which ECHOtrade did not admit to any findings related to the timing of deposits and withdrawals of excess net capital by traders at the firm and the way information was classified on some exchange paperwork filings regarding traders at the firm. Previously, for roughly over ten years when ECHOtrade was a member of the Philadelphia Stock Exchange, this same method of treating deposits and withdrawals was found to be in full compliance with the rules and successfully passed all audits. However, after later joining the Chicago Stock Exchange. different interpretations at that exchange led to a small procedural settlement related to four (out of hundreds of) traders withdrawing some excess net capital without giving the exchange a full six month written prior notice, and two other unrelated paperwork filings. This all comprised an extremely small percentage of the vast amount of filings executed successfully at the firm. None of the issue related to me personally.

In 2010 a trader with ECHOtrade was found to have previously violated ECHOtrade policies and Philadelphia Stock Exchange (PHLX) rules related to very small share size trades near the close of trading. Many of the trades in question were 100 shares in total, which paled in comparison to the over one billion shares a month ECHOtrade would successfully trade with no issues arising. The trader was personally fined by the exchange. ECHOtrade agreed to a settlement related to not detecting this violation of the particular exchange rule by the one trader. ECHOtrade's settlement with the exchange did not admit to any of the charges, and ECHOtrade proceeded to build an automated way to detect any similar trading activity in the future which was successful. None of the issue related to me personally.

# 4. Have you ever been convicted (including pleas of guilty or *nolo contendere*) of any criminal violation other than a minor traffic offense? If so, please explain.

No.

5. Have you ever been accused, formally or informally, of sexual harassment or discrimination on the basis of sex, race, religion, or any other basis? If so, please explain.

No.

6. Please advise the Committee of any additional information, favorable or unfavorable, which you feel should be disclosed in connection with your nomination.

NASA has a budget of approximately \$19 billion. In my current duties as Treasurer of the State of Arizona the office oversees and records more than \$30 Billion a year in transactions and investments of more than \$13 billion. I have successful track records in both the private and public sectors of managing large organizations and leading financial teams that oversee large amounts of money and transactions.

#### **D. RELATIONSHIP WITH COMMITTEE**

1. Will you ensure that your department/agency complies with deadlines for information set by congressional committees?

Yes.

2. Will you ensure that your department/agency does whatever it can to protect congressional witnesses and whistleblowers from reprisal for their testimony and disclosures?

Yes.

3. Will you cooperate in providing the Committee with requested witnesses, including technical experts and career employees, with firsthand knowledge of matters of interest to the Committee?

Yes.

4. Are you willing to appear and testify before any duly constituted committee of the Congress on such occasions as you may be reasonably requested to do so?

Yes.

(Nominee is to include this signed affidavit along with answers to the above questions.)

#### F. Affidavit

<u>Array J. DeWit</u> being duly sworn, hereby states that he/she has read and signed the foregoing Statement on Biographical and Financial Information and that the information provided therein is, to the best of his/her knowledge, current, accurate, and complete.

Signature of Nominee

Subscribed and sworn before me this  $\frac{3!}{2}$  day of  $\frac{1}{2}$ , 20.18

Notary Public



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### JEFFREY J. DEWIT

Senior-level executive and elected public official with extensive financial and administrative background, entrepreneurial drive, strong communication and analytical skills. Experienced agency head, handled over \$32 Billion in yearly inflows and outflows with clean audits while managing over \$14 Billion in investments, with results that exceeded peers. Insightful and transformative leader with exceptional team-building skills and ability to successfully achieve aggressive goals while managing broad network of stakeholders. Proven public speaker with over 300 National TV appearances on such channels as CNN, Fox News, MSNBC, and Fox Business, and hundreds of speeches given at political and financial events.

#### **EDUCATION**

#### MBA - Master of Business Administration, with Honors (4.0 GPA)

UNIVERSITY OF ARIZONA - Tucson, Arizona

**Bachelor of Science - Business Administration, Concentrations: Finance and Marketing** UNIVERSITY OF SOUTHERN CALIFORNIA (USC) - Los Angeles, California

#### Associate of Arts - Business and Accounting

SADDLEBACK COLLEGE - Mission Viejo, California

#### **PROFESSIONAL EXPERIENCE**

#### STATE OF ARIZONA - Phoenix, AZ

2015 - Present

**State Treasurer** - Serve as Arizona's Chief Banker and Investment Officer, overseeing more than \$32 Billion in transactions and \$14 Billion in state assets and as an investment manager for local governments. Also serve as Chairman of Arizona's State Board of Investment and State Loan Commission, as well as a member of State Land Selection Board. Maintain separate accounting system to provide check and balance on the state accounting system, and distribute investment earnings including the State Land Endowment Trust benefitting Arizona schools. Third in line of succession to Governor of Arizona.

During tenure, the Treasurer's office received annual clean audits while investment performance has been near the top nationwide. Some of the press releases of the last few years (available at AZTreasury.gov/news) are titled:

- "State Treasurer Jeff DeWit announces highest rating for Government Investment Fund." (09/26/2017)
- "\$366.3 Million of Funds distributed by Treasurer's office as all-time records reached for Arizona Endowment Fund." (08/03/2017)
- "Arizona Endowment Investments managed by State Treasurer's office sets new all-time record of \$5.57 Billion." (05/25/2017)
- "Arizona Endowment Investments managed by State Treasurer's office outperformed most endowments and pension funds in the United States." (12/08/2016)

For the previous year and a half, as a Treasurer candidate, traveled over 50,000 miles campaigning giving hundreds of speeches and met with voters in every part of Arizona. Became first statewide candidate to ever qualify in all fifteen Arizona counties, turning in 16,702 petition signatures for the ballot, well over the minimum of 5,651 qualifying signatures from three counties leading to a double-digit win over two established politicians.

#### BELLAVITA CAPITAL LLC / BELLAVITA PARTNERS LLC - Peoria, AZ

**Senior Partner -** Organized a group of investors in 2008 to buy and turn-around distressed commercial properties, which grew to a multi-million dollar portfolio with a double-digit cap rate. Managed acquisition decisions, tenant contract negotiations, and site improvements.

#### ECHOTRADE LLC – Phoenix, AZ

**President and Chief Executive Officer -** Built a solid record of achievement and advancement through conceiving and creating one of the premier proprietary trading firms in the country. Founded company with 12 licensed professional exchange-member traders, and grew to over 500 traders trading over a billion shares a month. Consistent record of beating established revenue and growth goals; achieved over 50% growth for 4 straight years when competitors were shrinking. Led teams in trading strategy, risk management, exchange reporting, regulatory audits, and software development. Also managed the programming team and pioneered many software advancements and automated trading techniques, both for increasing revenue and lowering expenses.

#### BRIGHT TRADING LLC - Chicago, IL

**Proprietary Equities Trader -** Traded firm's account in equities and options, consistently ranked among the top 20 out of over 400 traders.

#### <u> TRANSMARKET GROUP (TMG) - Chicago, IL</u>

**Market Maker, Full Member of Chicago Board of Trade (CBOT)** - Traded the firm's futures account as a calendar month spread market maker in the Soybean Futures Pit as the Full Member of the Chicago Board of Trade. Responsible for all of the firm's activity in Soybean Futures.

#### SINGER-WENGER TRADING (SMW) - Chicago, IL

**Market Maker, Full Member of Chicago Mercantile Exchange (CME)** - Traded the firm's futures account as a calendar month spread market maker in the Eurodollar Futures Pit at the Chicago Mercantile Exchange as a Full Member of the Exchange.

#### SUTRO & CO. - Los Angeles, CA

**Investment Consultant -** Developed client base and ensured client retention by providing strategic investment recommendations based on evaluation of analyst reports covering fixed income and equity investing, consistent performance above quotas.

#### SMITH BARNEY SHEARSON - Los Angeles, CA

**Financial Consultant -** Served as Registered Representative in marketing the brokerage services to new and existing high net-worth clientele. Worked full-time during day and maintained full-time USC

#### 1998 - 1999

1997 - 1998

1995 - 1997

1994 - 1995

#### 1992 - 1994

#### <u> 2008 - Present</u>

1999 - 2013

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degree status at night showing a strong work ethic and ability to manage a busy schedule. Consistently exceeded established account development and revenue generation goals.

#### **BOARD MEMBERSHIPS**

CHAIRMAN, STATE OF ARIZONA BOARD OF INVESTMENT	2015 - Present
CHAIRMAN, STATE OF ARIZONA LOAN COMMISSION	2015 - Present
Member, Financial Advisory Committee to the AZ Joint Legislative Budget Cmte	2015 - Present
Member, State of Arizona Land Selection Board	2015 - Present
Member, Arizona Family College Savings Program Oversight Committee	2015 - Present
Member, National Association of State Treasurers Financial Literacy Board	2016 - Present
Member, NAST Foundation Board	2016 - 2017
CHAIRMAN, STATE OF ARIZONA DEBT OVERSIGHT COMMISSION	2015 - 2017
PRESIDENT, WESTERN STATE TREASURERS ASSOCIATION	2016
Member, National Association of State Treasurers Executive Committee	2016
PRESIDENT, PLAZA DEL LAGO PROFESSIONAL OWNERS' ASSOCIATION	2011 - 2014
CHAIRMAN, ECHOTRADE LLC CORPORATE BOARD OF DIRECTORS	1999 - 2013

#### **PROFESSIONAL CREDENTIALS**

#### **<u>Certifications</u>**:

#### NACD Board Leadership Fellow (2015 - Current)

National Association of Corporate Directors (NACD)

National Institute of Public Finance (NIPF) Certificate in Public Treasury Management, Concentration: Executive Treasury Management, 2017 PEPPERDINE UNIVERSITY, Graziadio School of Business and Management – Malibu, CA

#### National Institute of Public Finance (NIPF) Certificate in Public Treasury Management, Concentration: Investments and Pensions, 2015

PEPPERDINE UNIVERSITY, Graziadio School of Business and Management - Malibu, CA

#### Securities Licenses Previously Held:

Financial Industry Regulatory Authority (FINRA) Series 7 - General Securities Representative Financial Industry Regulatory Authority (FINRA) Series 24 - General Securities Registered Principal Financial Industry Regulatory Authority (FINRA) Series 55 - Registered Equity Trader Financial Industry Regulatory Authority (FINRA) Series 63 - Uniform Securities Agent